



humidity etc. Hence selecting a mat and how to use it is a science. Once you master this, you will be able to use the mat in the correct way. If we just put a piece of cloth on the floor, then we are no different from the people from 2000 years ago. Currently, there's a well of knowledge to be learnt regarding mats. Because of the reasons I have listed just now, I decided to go into the business of mat

Q: Where are mats be mainly used? What are the advantages of using mats?

A: Because different types of mats are needed for different environments, we bring in all kinds of mats. Some examples of the different environments are hotels, offices, factories, toilets, shower rooms, studios, gyms, cars, ships, kitchens, hotels etc. We cover a wide range of facilities. The key thing is to use different products at different places. You cannot use a mat that was previously used in the toilet for a hotel and you cannot just put a mat used previously in the industry in an office.

Factories require anti-conductive mat. Sometimes the mat needs to be laid on the floor of the entire workshop. This kind of mat has a special characteristic: it is anti-fatigue. You won't feel tired walking on it. Studios will need sound-proof mat. Different environments require different types of mats and we need to share this knowledge with all the mat users in China and rest of the world. The advantages of a mat include:

1. Safety. Here, let's use the toilet as an example. It's usually hard to keep a toilet dry and there's a high chance the floor will be wet the whole day. Therefore it is easy for pregnant ladies, children and the elderly to slip and fall when they go in or out of the toilet. Without a good mat to absorb the water or act as a barrier against moisture, it is very easy for people to lose their balance and slip. In addition, workers operating machines in factories or sales people working in shops need to stand for long periods of time. From a medical point of view, standing for long periods of time can easily lead to diseases. Some of our plastic mats allow the workers stand for long periods of time without feeling tired or leading to disease, hence increasing the productivity. Therefore, using mats can make the environment safer and healthier



for the users. Just imagine a scenario where there is no mat. On rainy days, when everyone steps into the lobby, the floor will soon become wet and people can easily slip and fall.

2. Absorption of dust and gravel. Mats can absorb dust that helps to keep the users healthy and can extend the life of the floor.

3. Economical. With the mat there to protect the floor, the floor won't wear out so fast. Hence there is no need to spend money to wax the floor. You can save money that way.

4. Aesthetics. Putting a mat beautifies the environment. You can change the color and design of the mat to enhance the environment. We have seen kings in the past and many VIPs in our time walking on long carpets that are prepared for them beforehand. In this case, the mats serve as a guide so that those walking on them will know where to go. Safety is another reason for doing this. This way, those walking on it won't end up in somewhere hazardous. Of course, anyone and everyone can walk on such mats. For a big departmental store where customers come from all directions, mats can be laid to direct the customer flow.

Mats also help to save a lot of troubles. For example, it is fairly easy for people to slip and fall at a swimming pool. The swimming pool management team tends to get the blame when that happens and sometimes this can lead to lawsuits. Hence mats are laid at some swimming pools and the management team makes it a rule that swimmers can only run on the mats. The management team won't be responsible for any slips or falls that occur outside the mat. This way, a lot of unnecessary conflicts can be avoided. Take the toilet as another example. Some toilets are wet 365 days a year, 24 hours a day. Hence people can easily slip and fall. The wetness will also cause a stink in the toilets. If you use a special floor mat (half an inch thick), even if there is water on the floor, your pants won't be stained. Putting the right mats in the right places is something that has to be learnt. If high quality mats are used at commercial premises, the customers will feel that the owner of the premises truly cares for their well being, hence enhancing their reputation. I heard that during the snow